



ICAI NAGPUR BRANCH (WIRC)



# MONTHLY E-NEWSLETTER

NOVEMBER 2023

“वार्ता”



The Institute of Chartered Accountants of India

(Set up by an Act of Parliament)

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## Chairperson's Message

### Dear Esteemed Members,

As we traverse through the dynamic landscape of finance and accounting, I am honoured to address you in the November 2023 edition of our newsletter.

At the helm of the ICAI Nagpur Chapter, it fills me with immense pride to witness our collective strides towards excellence. Our chapter stands as a beacon of professional integrity, fostering growth, and nurturing the skills of our esteemed members like we have always been for the last numerous years.

In this digital age, the domain of finance is continually evolving. It is imperative that we adapt and equip ourselves with the latest knowledge and technological advancements. Our commitment to lifelong learning remains paramount, ensuring our relevance and competence in the ever-changing financial landscape which has been proven in the activities of the Branch for the

last so many months.

Moreover, our chapter's emphasis on ethical practices and professional conduct remains unwavering. Upholding the values that define our esteemed institution is not just a responsibility but a cornerstone of our identity as professionals.

The concluded month has been one full of activities, vigour and excitement and I extend my gratitude to the dedicated stakeholders for their unwavering support and active participation in furthering the goals of our chapter. Together, we have achieved commendable milestones, and I am confident that our collaborative efforts will continue to propel us forward.

I encourage you to explore the insightful articles, updates, and contributions within this newsletter. Each piece reflects the expertise and dedication of our members, contributing significantly to our collective knowledge.

We have successfully traversed the

paths of Income Tax and Audits and now look forward to a season of GST timelines. I recommend that my fellow colleagues and juniors can start within time and ensure that due dates are complied with without a thought of extension.

Let us continue to learn, evolve, and contribute to the growth and prestige of our profession.

“काम करो ऐसा कि एक पहचान बन जाए,  
हर कदम ऐसा चलो कि निशान बन जाए,  
यहां जिंदगी तो हर कोई काट लेता है,  
जिंदगी जियो इस कदर कि मिसाल बन जाए।”

**Professionally Yours,  
CA Sanjay M. Agrawal**



**CA. Amrita Bagdia**

Respected Members,

Dear Members and Readers,

It brings us immense pleasure to extend a warm welcome to the November 2023 edition of our newsletter. As joint editors, it is our privilege to present a compilation of informative articles, updates, and insights from the world of finance and accounting.

In this edition, we strive to curate a blend of diverse perspectives, industry trends, and expert opinions to offer you a comprehensive view of the evolving landscape in our profession.

The field of finance is undergoing rapid transformation, marked by technological innovations, regulatory changes, and global shifts. Through our collective efforts, we aim to navigate these changes together,

empowering our members with the knowledge and skills necessary to excel in this dynamic environment.

We extend our heartfelt appreciation to our contributors whose invaluable insights and expertise enrich the content of this newsletter. Your contributions form the cornerstone of knowledge sharing within our professional community.

Furthermore, we encourage active participation and engagement from our members. Your feedback, suggestions, and contributions are integral in shaping the content and direction of future editions.

We invite you to immerse yourselves in the articles and updates featured in this newsletter, leveraging this platform as a resource for professional growth and development.

As we progress, let us continue to



**CA. Palkesh Khandelwal**

support each other, collaborate, and drive the standards of excellence that define the ICAI Nagpur Chapter.

Thank you for your continued support and participation. We hope you find this edition informative and engaging.

Happy Reading!

**Kind Regards,**  
CA Amrita Bagdia  
CA Palkesh Khandelwal  
**Joint Editors,**  
Nagpur Branch of WIRC of ICAI

# Professional Enrichment



***Key Points from the Anti-Money Laundering guidelines for Real Estate Agents in India:  
CA. Mayank Saraf***

## Strengthening AML Safeguards for India's Real Estate Sector

The real estate sector has long been vulnerable to money laundering and terror financing risks due to the high-value, opaque nature of property transactions. However, India has significantly bolstered safeguards by unveiling exhaustive guidelines this May that mandate more robust due diligence and reporting protocols for agents to combat financial crimes.

## Regulatory Context

The guidelines consolidate provisions from the Prevention of Money Laundering Act (PMLA), Unlawful Activities Prevention Act (UAPA) and Weapons of Mass Destruction Act (WMDA). They classify agents as Designated Non-Financial Businesses and Profes-

sionals, bringing them under stricter Know Your Customer, cash transaction monitoring and suspicious activity reporting regulations.

## Key Provisions

The risk-based approach is core, with agents required to categorize clients as high or low risk based on background, nature of dealings etc. to determine due diligence measures. Politically Exposed Persons, offshore clients etc. need enhanced scrutiny. All suspicious transactions, even attempted ones, have to be reported to Financial Intelligence Unit-India. Cash dealings are frowned upon, with exemptions only in special cases. Detailed customer verification, transaction documentation and record storage protocols have been instituted. Overall, the guidelines plug anonymity loopholes by emphasizing

transparency in sources of funds and beneficiaries.

## Implementation Framework

The Directorate General of Audit under Central Board of Indirect Taxes and Customs has been designated regulator, issuing authority and nodal officer for enforcing provisions. Non-compliance can attract penalties under PMLA, UAPA and WMDA. Agents must formulate internal policies and controls for surveillance, appoint key oversight officials and continually train staff on vigilance. Group entities must also implement harmonized anti-money laundering programs.

## Infusion of Transparency to Mitigate Opacity Risks

By mandating exhaustive due diligence, reporting protocols

## Professional Enrichment

and strict information preservation standards, the guidelines significantly elevate real estate sector safeguards against financial crimes. With cash dealings becoming an exception, verified paper trials essential and intense transaction monitoring protocols in place, opacity risks stand substantially mitigated. The measures plug crucial anonymity loopholes and deny criminal elements the opportunity to layer illicit funds.

Effective execution of the robust new architecture through

transparent information flows now remains vital for India to fulfil its global obligations, attract legitimate investment and systematically upgrade real estate sector governance. The guidelines have set the tone for a more secure, ethical and professionalized ecosystem to flourish. Industry adoption however needs to match regulatory rigour.

### **The way forward**

By aligning with global watch-

dog FATF's recommendations, the guidelines significantly upgrade real estate sector defenses against financial crimes. Agents must embrace transparency, stringent checks and proactive risk monitoring as the new normal. Diligent compliance both fulfils India's global obligations and denies criminals the opportunity to layer illicit funds, making the sector safer for legitimate investment flows. The true test lies in effective execution.

## Professional Enrichment



### *Basics of Auditing : Some Important Ratios for Auditor*

CA Rahul Sharma

#### **Ratio Analysis and its Usefulness:**

A ratio shows the arithmetical relationship between two figures that have some meaningful relationship between them. Financial ratios, thus, focus attention on the interrelationships between various items of financial statements.

Example : There can be a meaningful relationship between sale and direct expenditures but not between sales and depreciation. Similarly there is a meaningful relationship between PBIT and Equity Share Capital + Preference Share Capital + Debentures + Long term Loans. So there can be numerous ratios as per the need of the circumstance as and when required. The relationship would change if certain underlying business conditions change. Hence, a change in the ratio of gross profit to sales in a particular year would indicate that either the relevant business conditions have changed or that the figures are not reliable.

**An auditor can use ratio analysis to identify anything abnormal or anything which deviates from the expected and the known.** The

rationale underlying the use of ratio analysis is that while absolute quantities can be manipulated easily, it may be quite difficult to manipulate all the figures which are interrelated. Such manipulation normally causes widespread repercussions and can be detected more easily. Example: Sales figure can be easily manipulated through forged invoices but it is difficult to get manipulated GP, NP and Direct Expenses ratios. This is because it may not be possible for the management to manipulate all the interrelated figures, i.e. cash, debtors, purchases, stocks, production, etc. The ratio of cost of material consumed to inventory i.e. inventory turnover or quantitative ratio of inputs to outputs would indicate that something abnormal has happened. Even if all these are adjusted fall in the ratios of expenses to sales would put the auditor to enquiry.

The use of ratios as an effective tool of audit, an auditor should be capable of:

- Identifying and measuring

the basic interrelationships in financial data through computation of appropriate ratios; and

- Examining and interpreting the ratios and their significance in the light of actual business circumstances.

**Interpretation of ratios depends on the skill and experience of the auditor.** In addition, the auditor also need to have a thorough understanding of accounting procedures and concepts, a practical appreciation of business problems and an insight into the economic conditions in which the particular enterprise operates. Ratios highlight only symptoms. It is for the auditors to study these symptoms properly, correlate them, and reach definite conclusions or identify areas for further enquiry. **Each ratio reflects a certain symptom and all the symptoms should be analyzed as whole.**

Some meaningful ratios for the Auditors:

# Professional Enrichment

#### A. Return on Investment (ROI):

This ratio is the broadest measure of the overall performance of the enterprise. It takes care of many things - **Cost - Price relationship of various products, Operating Efficiencies and efficiency with which an enterprise uses its funds** and thus shows the net effect of various performances ratios.

Formula:

Net Profit before Interest on Long -  
Term Loans and Income Tax X  
100

### Net Capital Employed

Net capital employed is the amount of funds invested in a business and is calculated from the balance sheet in either of the following two ways:

1. Equity share capital plus preference share capital plus reserve and surplus plus long term loans and long term liabilities minus miscellaneous expenditure and debit balance of profit and loss account (if any such item appear on the assets side of the balance sheet).
2. Fixed Assets plus Current Assets plus investments minus current liabilities.

ROI itself is the function of the net profit ratio and the capital turnover rate, i.e.

Net Profit before long  
term loans and Income Tax X  
Sale X 100

Sales  
 Net Capital Employed

= Net Profit Before Interest  
 and Income Tax X  
 100

Net Capital  
 Employed

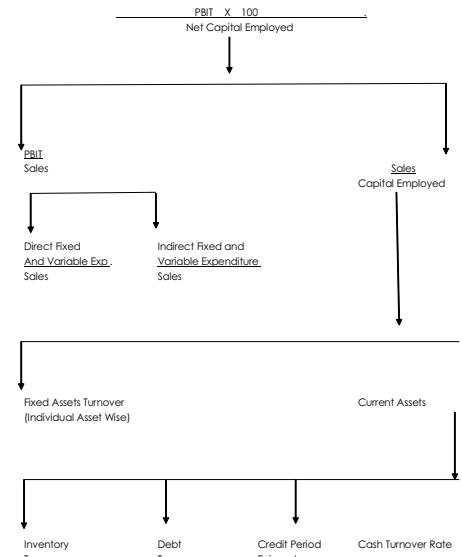
Thus if an auditor finds that the ROI of an enterprises is lower/higher than in previous years, He should make an analysis by working out the net profit and capital turnover rate.

**Constituents of Capital Turnover**

**Rate:** This rate measures the effectiveness with which an enterprises uses the resources at its disposal. It ensure making adequate sales by managing funds properly and keeping them in constant use. Proper fund management is to maintain fixed assets, Inventory, Debtors, cash at optimum level. This also includes constitution of optimum credit, inventory and purchase policy.

**Constituents of Net Profit Ratio:**  
Net Profit is derived through  
Operating Profit which is result of  
Various Direct Expenditures,  
Indirect Variable Expenditures and  
Indirect Fixed Expenditures.

Following Diagram can further explain it:



An auditor may through this analysis may find out whether the variation in the capital turnover the variation in the capital turnover rate are the result of actual changes in business circumstances or whether they arises due to a manipulation of figures.

Conclusions which can be deduced from following ratios (Other than existence of manipulation):

**Fixed Assets Turnover Rate :**  
Effectiveness with which the fixed assets are utilized.

### **Stock Turnover Rate** : Accumulation/ Shortage of Stock

## **Debtors Turnover Rate:** Changes in Credit Policy Or changes in collection procedure/Performance

**Creditors Turnover Rate:** Changes in Credit period enjoyed or changes in payment terms

## Professional Enrichment

**B. Ratios related with profitability:** Relating Sales with net profit (before interest on long term loans and income tax), and various items of direct and indirect costs and gross profit an auditor can gather useful information about operating efficiency of an enterprise. Variation in any of these ratios in a particular year would call for further enquiry by the auditor.

Net Profit Ratio: Variation may indicate either the gross gain or indirect cost have change in relation to sales (as %). For further analysis one should resort to:

1. Material Cost Ratio: i.e. Relationship of cost of material consumed with sales.
2. Conversion cost Ratio: i.e. Manufacturing Expenses (Excluding Material) to sales. Separate ratio showing the relationship of each such item with sales.
3. Administrative Overheads and Selling and Distribution Overheads to sales

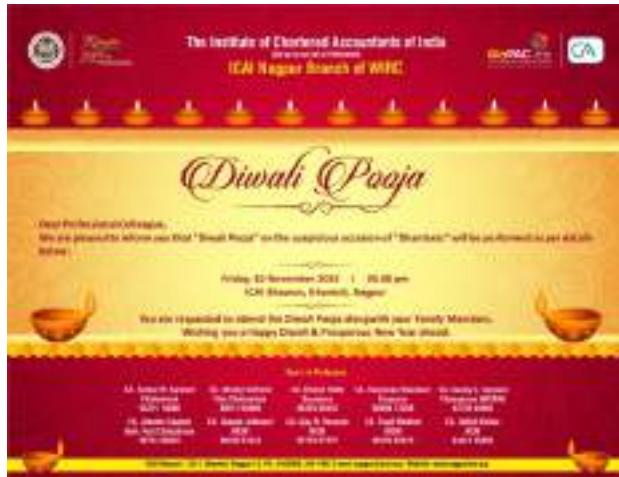
4. Gross Profit Ratio: It primarily depends on conversion process and on the market forces of supply and demand as regard raw material and finished goods. One should analyze gross profit ratio of all products separately and compare with those of previous year. Changes may be due to changes in sales price, prices of raw material, labor cost etc.

**C. Ratios Related with Financial Position:** These ratios indicate the financial health of an enterprise. These ratios relate various items of balance sheet with each other to show whether or not an enterprise is in a position to meet its obligation as and when they become due. These obligations may be both short term and long term. Ratios indicating financial health are calculated from the balance sheet. Such ratios are relevant for auditor from two angles. Firstly they assist him in understanding certain structural relationships relating to the financing of the enterprises. Secondly, abnormalities in these ratios may indicate that certain figures in the financial statements need a closer examination. Some such ratios are:

1. **Current Ratio:** As and when the activity level increases beyond a certain limit without corresponding increase in capital employed current ratio should normally fall. Similarly Current ratio may increase if activity level reduces without corresponding reduction in capital employed (such situation is signaled by reduced ROI)
2. **Acid Test Ratio**
3. **Debt Equity Ratio:** In case of abnormally high ratio it may signal threats as to solvency if profitability is low.
4. **Long - Term Ratio:** It shows relationship between fixed assets and long term funds employed in the business. Ideally Long term funds should be more than long term application for a healthy business.

# Glimpses of Past Events

## Circular/Activity



Diwali Pooja



All Vidarbha Box Cricket Tournament

# Glimpses of Past Events

## **Circular/Activity**



## VCM on Guidance on Co-operative Empanelment

## Gist of Past Events

### Activity for Students - November 2023

Sr. No.	Date	Programme Type	Topics	Speakers
1	25/11/2023 To 27/11/2023	WICASA	Residential Refresher Course (RRC) at Pachmarhi <ul style="list-style-type: none"> <li>• Sight Seeing</li> <li>• Movie &amp; DJ Night</li> </ul> Pachmarhi Trek	
2	25/11/2023	WICASA	Industrial Visit	
3	26/11/2023	WICASA	English Speaking & Ethical Values	CA. Sanjay C. Agrawal
4	28/11/2023	WICASA	MOCK Test Series Round- 1 CA. Foundation for Nov. 2023 Exam  Principles and Practice of Accounting	
5	29/11/2023	WICASA	MOCK Test Series Round- 1 CA. Foundation for Nov. 2023 Exam  Business Laws and Business Correspondence and Reporting	



## आईसीएआई कॉमर्स ओलंपियाड का आयोजन

पंजीकरण की अंतिम लिखि 27 नवंबर तक।

नवाष्टु : कौशिक काउंसिलिंग समिति, अंडरसीरीज़ अर्डर कला से आवश्यक लक्ष के लालों के लिए अंडरसीरीज़ अर्डर अंडरसीरीज़ का भवित्वावेदन कर रही है। इसका उद्देश्य यारों के कौशिक का अवलोकन करना और उनके खाने और कपलन का प्रशंसन करने के लिए एक मन्द प्रदर्शन बनाना है। अंडरसीरीज़ में भाग लेने के लिए एक लक्ष लालों से कोई पर्याप्तता शुक्र नहीं लिखा जाता। परीक्षा दीवार, 3 दिसंबर, 2023 की होगी। परीक्षाकरक की अंतिम तिथि 22 नवम्बर, 2023 है। निम्नलिखितों को अवश्यक पुस्तकों से समानित किया जाएगा। परीक्षा एम्पीलियू अप्राप्तिलिखी होगी। परीक्षण की अवधि एक प्रत्यु लालों। लालों तक पार्क का विकास पुस्तक मिलें, उसके बाद सालाना पुस्तक विक्रेताओं को दिया जाएगा। सभी प्रतिभावितों और अंडरसीरीज़ से भागीदारों प्रधानपर्व मिलेगा। उत्तर अंडरसीरीज़ में पार्ट लेने के लिए लालों को <https://icaicommerce-olympiad.in/> पर रजिस्ट्रेशन करना होगा।

आईपीएसाई के अध्यक्ष ही अधिकृत तात्परी के कान निर्देशित सिद्धा एक महान्‌पूर्ण भूमिका निभाती है और उसे अंतर्राष्ट्रीय की दृष्टि माना जाता है। वह अवश्यक है कि आपकी यही वाक्यन विद्या के लक्ष से परिचित हो। आईपीएसाई विद्या औलंगियां अपनी लाल वी एक पहल है जो हाली के ज्ञानविद्या वैज्ञान को व्यवस्थीती है। उसने १५० वर्ष में, आईपीएसाई ने दुनिया के सभी नई लोकानन्द पाल का अवलोकन किया, जिसे गिरिह बनाए लिंगिंह के विताव के रूप में व्यक्त की गई। वह हमें देखा के परिवर्तन का विनियोग करने वाले युवा विद्यार्थी को लोकानन्द न्यूयॉर्कन अंगरेजी प्रदान करने पर केंद्रित है। साथे स्वीकृत युवाओं अपनाल, उद्योगी, आईपीएसाई—शारीरिक (लाइफी २०२०) युवा यादी की अस्तीति विद्या अवलोकनातों के अनुरूप समांगी और सभान युवाओं वाली विद्या की पौराणिकता है। और इसका उद्देश्य यह—विद्यक और उम्मा विद्या उत्पन्न करना है। वहाँ नक्काशीन में विद्या का संबंध है, जीसि का उद्देश्य परिवाप आपाराइट विद्या शुरू करना है जो प्रारंभिक वर्ष में छाती का वैज्ञान-आपाराइट विद्यों को योग करने पर केंद्रित है और इसमें व्यवसाय विद्यों (पाकान्न प्राप्तिमित्र और जात का उपयोग करके और लिंगिंह विद्युत-व्यापारों को लें (उपयोगी विद्या का उपयोग करके)) जैसे नए उपर्योगों का विकास किया जाता है। उपर्योग की आपाराइट विद्यों को पाए करने के लिए, आईपीएसाई इस ज्ञानविद्या के छाती का अपने द्वारा और वैज्ञान का उपयोग करने का अवलोकन करता है साथे रोहिणी रूपविद्या, जग्याद, कौशिक कांसुसिला रूपिति—आईपीएसाई के पास । १००० से अधिक विद्यर महालक्षणों की लूप दीप है। पापाराइटातों के माध्यम के वालायम ये, छाती की वाक्यनी प्राप्तिमित्र की जा रही है ताकि अधिकृत यात्रा लाभ याद रखें। लाल और लक्ष्मी से जड़वाल लिंगिंह विद्या मिल गयी है। आईपीएसाई में नेतृत्व प्राप्त के छाती विद्यों के लालों के भी लक्ष विद्युत है औलंगियां में वही योगाया में लक्ष वहसे नी पंचीवर्ग करा चुके हैं औलंगियां में लालगाय। लाल लाली की वैदीविद्या की उम्मीद वाले हैं।

परं रात्रिकामा यह, अद्वितीया, उत्तम्यका, वैरिपा कात्तलिता नमिति में छापी में आगाह कराया है कि वे संविधित करकारों के लिए स्फूर्ती में अवगत जा रहे पात्रप्रक्रम को अच्छी तरफ से पढ़ने आवश्यिक में अवगत रहें के लिए छापी को अवगत से कर्तव्य विवरण वही बहुती देखी। अल्लोप्रिया के लिए वर्तमान में झूलन में पहाड़ा वहां पात्रप्रक्रम ही पर्याप्त होगा।

## एकाउंटेंसी संग्रहालय और करिअर परामर्श शुरू



■ नालापुर, आगाम प्रतिनिधि, हालौदी-हृष्ट  
ओंक नारदै एसडॉर्टी ओंक द्वारय (अद्योतीनांड) नालापुर शहर ने अपने कामग  
मंजूरी पाए. आगाम, ली. गुलामी दिनांक तीव्र,  
संज्ञान वी. अग्रवाल, तुलन भट्ट की अधिकतमि  
में जीवंत लालोंगी कांगड़ ओंक वीर्म, माहात  
एंड ट्रेनिंग सेंटर (जीवंत लालोंगी एसटी) के  
परिसर में एकांस्ती संस्थापन की जानाप  
किया. संस्थापन में देशवास में जट्टै एसडॉर्टी  
पाए ताकी अधिकारीय देटा शामिल हैं. संस्थापन  
में योगी तत्त्व हैं जो भावत में एसडॉर्टी के इन्हाँल

यक पाता लागत है। सोलहवाह में यैकिक कल्प के विस्तरे और नमस्त्रीय भी शामिल हैं जो भास्त में एकाडमीज़ मेल्डिंग को प्रोफेशनल बताते हैं। बच्चों ने कहा हि चार्टर्ड एकाडमीज़ को योग्य अवसरों का सामाजिक है, यैकिक कोर्स में एक आत्माविकास कार्यालय के बारे में जानते हुए। उन्होंने हालूक लागतों को खाता रखते हुए योग्य एवं दृष्टिकोण एक पार्टर्शन एक्स्टेंडेट्स एक प्रायिकिता के अवकाशों और उत्तराधिकारों के बारे में जानकारी दी। जापानिद, बाल, प्राचीन ग्रनाते, नवीन राजा, व्यापारी अवकाश, प्राकृत लान्चरिंग उत्तराधिकार थे।

# नोशानल संदेश

कर कानूनों के क्रियान्वयन में सीए की महत्वपूर्ण भूमिका

सम्पूर्ण भारतीय के साथ अधिकारी रीत वापार ने बढ़ा

employment can be of little use in an IT system. It is important to remember to review this table to ensure that it is not a bottleneck in the system, and also plan for the future as the system grows.

A group of men in suits standing together, likely the members of the new executive committee. They are all smiling and looking towards the camera. The background is a plain, light-colored wall.

ing, and, after the 1930s, the 1940s and 1950s, the period of post-war reconstruction, the 1960s and 1970s, the period of economic boom, and the 1980s and 1990s, the period of stagnation and decline. The period of stagnation and decline is the period of the most significant changes in the Chinese economy, and it is also the period of the most significant changes in the Chinese society. The period of stagnation and decline is the period of the most significant changes in the Chinese economy, and it is also the period of the most significant changes in the Chinese society.

## ‘CAs can shape destiny of country’

Lowyat News Network  
http://lowyat.net

Chairman of WIRC ICAI CA Arpit Kothia has said the CA's have the power to shape the destiny of the country by contributing meaningfully to the economic growth.

Vice-chairman of WIBC, RCAL CA Hitesh Patel was the guest of honour; secretary Saurabh Ajmera and treasurer Ketan Sarai were also present. The WIBC meet at the Naupur branch of RCAL provided an excellent platform for students to come together, exchange ideas and foster a spirit of excellence in the field of accountancy.

Chairman of Nagpur  
branch of P.C.  
sent my Agreement in his special

remarks shared committees of CA's to enhance the field of finance and accounting. He also speaks about the significance of a seminar on important topics like GST in enhancing the professional growth of the students.

CA Hitesh Patel underscored the importance and role of chartered accountants in the society.

He said chartered accountants are rewarded not only with professional success but

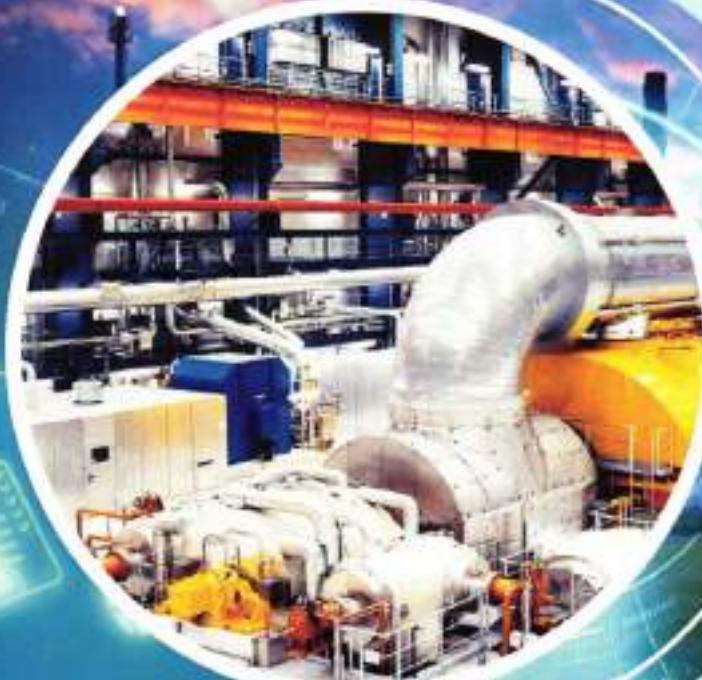
also with the admiration and respect of their peers and the with the lighting of traditional lamp.

wide community. CA Ratan Sojka laid emphasis on the dedication, experience, and ethical standards in the profession of chartered accountants.

CA Saurabh Almeida reminded the students about the boundless opportunities that await them driven by passion and a commitment to excellence.

The programme began

# EXPRESS GREEN POWER FOR SUSTAINABILITY (eGPS) LOANS UNDER 4E



## OBJECTIVE

- Capex for Energy Efficiency Equipments / Machineries, Solar Roof Top etc.
- Transit from Diesel/Petrol as fuel to cleaner like PNG/CNG
- Other Green/Clean initiative aimed at reduction of Carbon Emission, Waste Management, Renewable Energy

## Loan Amount

- Upto 100% funding with cash collateral in the form of SIDBI FDR
- Minimum loan - Rs. 5 lakhs and
- Maximum Loan - Rs. 100 lakhs

## Key Features

- Concessional interest rate as per rating
- Repayment: up to 60 months
- Moratorium : upto 6 months
- Quicker sanction

## Target Sectors & Eligible Projects

- Manufacturing and service sectors
- Energy efficient machineries/technologies
- Renewable Energy Projects

## Eligibility

- Minimum of 3 years of operation and 2 years Cash Profit
- The borrowers should not have defaulted to any Banks/Financial Institutions
- Upto CMR-6 and FIT Rank 8

## Benefits to MSMEs

- Digitized application, In-Principle sanction process through FIT Rank model
- System driven Legal documentation

## Rate of Interest

Repo linked (7.00 % - 8.10%)

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**in** SIDBI (Small Industries Development Bank of India)

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